

	FY 2016 Actual	FY 2017 Actual	FY 2018 Budgeted	FY 2018 Budgeted w/o F2F and membership fee +20%
INCOME				
Membership	\$14,635.00	\$13,305.00	\$13,304.00	\$15,964.80
Sponsorships	\$5,115.46	\$6,677.84	\$5,896.65	\$5,896.65
Conference Registration	\$15,004.73	\$0.00	\$0.00	\$0.00
Conference Sponsorship	\$3,500.00	\$0.00	\$0.00	\$0.00
Income Totals	\$38,255.19	\$19,982.84	\$19,200.65	\$21,861.45
EXPENSES				
Fixed Expenses				
Accounting Software	\$197.73	\$440.44	\$452.00	\$452.00
Awards and Recognition	\$0.00	\$444.75	\$430.00	\$430.00
Bank Charges	\$60.00	\$219.21	\$150.00	\$150.00
Cascadia IT Conference	\$26,550.89	\$250.00	\$0.00	\$0.00
Chapter Meals and Events	\$454.63	\$1,383.35	\$2,800.00	\$2,800.00
Contractors and Vendors	\$0.00	\$2,825.72	\$15,000.00	\$15,000.00
Face to Face Meeting	\$5,007.18	\$5,723.71	\$6,000.00	\$0.00
General and Admin Expenses	\$747.27	\$408.71	\$420.00	\$420.00
Insurance	\$1,303.00	\$1,310.82	\$1,350.00	\$1,350.00
Legal and Professional	\$1,800.00	\$1,480.00	\$0.00	\$0.00
LISA Conference Expenses	\$3,881.61	\$1,275.92	\$1,310.00	\$1,310.00
Membership Dues Refunds	\$200.00	\$50.00	\$0.00	\$0.00
Mentorship Program	\$0.00	\$5,000.00	\$4,000.00	\$4,000.00
Office Expenses	\$0.00	\$1,025.30	\$1,053.00	\$1,053.00
Ohio LinuxFest Conference	\$0.00	\$0.00	\$100.00	\$100.00
Promotional	\$1,267.97	\$270.00	\$280.00	\$280.00
SCaLE Conference Expenses	\$2,521.71	\$0.00	\$0.00	\$0.00
Shipping and Delivery	\$198.01	\$482.91	\$496.00	\$496.00
Taxes and Licenses	\$325.50	\$1,089.75	\$200.00	\$200.00
Website and Web Hosting	\$2,015.87	\$2,013.31	\$2,070.00	\$2,070.00
Fixed Expenses Total	\$46,531.37	\$25,693.90	\$36,111.00	\$30,111.00
Base Profit/Loss	-\$8,276.18	-\$5,711.06	-\$16,910.35	-\$8,249.55
Cash Reserves at start of FY2018		\$30,306.53		
Projected Cash Reserve at end of FY 2018			\$13,396.18	\$22,056.98